

Message Text

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UNCLAS ANKARA 8505

E.O. 11652: N/A

TAGS: BEXP, TU

SUBJ: CONSULTANT ENGINEERING COMPANY

REF: STATE 264255 (NOTAL)

1. SUBJECT FIRM KNOWN AS ALACAM MUSAVIR MUHENDISLIK LIMITED IS SMALL CONSULTING ENGINEERING FIRM ESTABLISHED 1968. FIRM OWNED BY THREE BROTHERS WITH MR. METE DEMIREL, PRINCIPAL SHAREHOLDER AND MANAGER. DEMIREL KNOWN TO EMBASSY. FIRM CONSIDERED BY BUSINESS COMMUNITY AS "SECOND RATE" BUT WITH GOOD CONTACTS. FIRM PERFORMS CONSULTING ENGINEERING IN MINING, GEOLOGICAL SURVEYS, ORE CONCENTRATION AND INDUSTRIAL PROJECTS RELATED TO MINERALS. FIRM STATES IT IS NOW DOING CONSULTING ENGINEERING WORK FOR DIVRIGI IRON ORE CONCENTRATION AND PELLETIZING PROJECT FOR STATE OWNED KARABUK IRON AND STEEL PLANT.

2. HASAN CELEBI PROJECT LOCATED IN MALATYA PROVINCE IS IRON ORE CONCENTRATION AND PELLETIZING NEW PROJECT IN PRELIMINARY STAGE. THIS PROJECT, IF COMPLETED, WILL BE IMPLEMENTED BY GOVERNMENT OWNED KARABUK IRON AND STEEL PLANT, KARABUK, TURKEY. OWNER HAS VALUED THIS PROJECT AT ABOUT \$400 MILLION INCLUDING ENGINEERING COSTS OF ABOUT \$40 MILLION. ACCORDING PRESENT SCHEDULE PREQUALIFICATION APPLICATIONS FOR CONSULTING ENGINEERING SERVICES (TO INCLUDE PROJECT DESIGN, SPECIFICATION PREPARATION, AND GENERAL SUPERVISION) WILL BE INVITED ABOUT MARCH 1976. KARABUK IRON AND STEEL WILL PROBABLY REQUIRE CONSORTIUM OF ENGINEERING FIRMS MADE UP OF ONE DOMESTIC AND ONE

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FOREIGN FIRM. IT IS POSSIBLE THAT BOTH MEMBERS OF THE

CONSORTIUM WILL HAVE EQUAL STATUS AND THAT THE FOREIGN ENGINEER WILL NOT BE THE PILOT COMPANY. ALACAM CONSULTING ENGINEERING COMPANY WISHES TO LINE UP A FOREIGN PARTNER WELL AHEAD OF TIME AND FOR THIS REASON HAS CONTACTED BECHTEL.

3. THE DIVRIGI ORE CONCENTRATION AND PELLETIZING PROJECT ENGINEERING WORK WAS DONE BY TUSTAS ENGINEERING COMPANY, PARTLY OWNED BY KARABUK IRON AND STEEL. TUSTAS KNOWN TO AMBASSADOR HART. FOLLOWING ADDRESS MAY BE USED FOR TUSTAS:

TUSTAS SINAI TESISLER A.S.
BILLUR SOKAK 7
KAVAKLIDERE, ANKARA, TURKEY
ATTENTION: MR. TEOMAN TERIM, GNERAL MANAGER

4. FOR FURTHER INFORMATION BECHTEL MAY ALSO WISH TO WRITE DIRECTLY TO:

TURKIYE DEMIR VE CELIK ISLETMELERI
GENEL MUDURLUGU
TUNUS CADDESİ NO. 63
KAVAKLIDERE, ANKARA, TURKEY.
MACOMBER

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